

Alibaba.com Assessed Supplier



Assessment Report

Presented to

Hebei Zhengda Bicycle Co., Ltd.

河北正大车业有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	Factory 1: North of Xingqing Road, Pingxiang County, Xingtai City, Hebei Province, China Factory 2: Xunzhao Industrial Zone, Pingxiang County, Xingtai City, Hebei Province, China
City / Country:	Xingtai / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	hbzdcy
Gold Supplier Company Name:	Hebei Zhengda Bicycle Co., Ltd.
Contact Person:	Mr. Yuxue Zheng
Phone Number:	0086-319-7930666
Fax Number:	0086-319-7931789
Email:	139891889@qq.com
Website Address (URL):	http://hbzdcy.en.alibaba.com

Service Provided by SGS
Report No.: 10909832_P+T





Report Number:	10909832_P+T		
Date of Assessment:	12/Nov./2015	Report Date:	12/Nov./2015
Assessor's Name:	Victor Wu	Validity Period:	13/Nov./2015 -- 12/Nov./2016
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/en/our-company/certified-clients-and-products

Important Notes:

SGS's Disclaimer:

This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of SGS contain liability limitation provisions.

Alibaba.com's Disclaimer:

This report has been independently prepared by a third party verification agency. The report is provided on an "AS IS" and "AS AVAILABLE" basis. The information contained in the report may change without notice and no obligation is assumed to update the information after publication. Alibaba (including its affiliates) is not involved in the preparation of the report. Publishing of the report by no means means that Alibaba endorses or recommends the report. Therefore, Alibaba cannot be held responsible for any inaccuracy or omission in the report.

To the maximum extent permitted by law, Alibaba expressly disclaims any warranty, expressed or implied, in regard to the report, including any implied warranty of merchantability, fitness for a particular purpose or non-infringement. Your use of or reliance on this report will be at your own discretion and risk. To the maximum extent permitted by law, in no event shall Alibaba be liable for any party for any direct, indirect, punitive, incidental, special or consequential damage costs, expenses, legal fees or losses or any damages whatsoever arising out of or in any way connected with any use of the report even if advised of the possibility of such damages.



Contents

Section 1: Company Overview	5
1.1 Legal Validity	5
1.2 Company Building Information	5
Section 2: Human Resources	6
2.1 Company Chart	6
2.2 Employee Headcount	6
2.3 Management	6
Section 3: Current Export Situation	7
Section 4: Export Business Capacity	8
4.1 Market Distribution (Previous 12 Months)	8
4.2 Main Clients	8
Section 5: Production Capacity	9
5.1 Annual Production Capacity (Previous Year)	9
5.2 Production Capacity	9
5.3 Production Machinery	9
5.4 Testing Machinery	9
5.5 Subcontractors (N/A)	9
Section 6: Quality Assurance	10
6.1.1 Quality Management System Certification (N/A)	10
6.1.2 Product Certification	10
6.2 Testing Report	10
6.3 Quality Control Management	10
6.4 Supplier Management	11
6.5 After Sales Service	12
Section 7: Production Process Management	13
Section 8: R & D Capacity	14
8.1 Current Situation	14

Report No:	10909832_P+T	Report date:	12/Nov./2015	Assessed By	Victor Wu
CONFIDENTIAL		All Rights Reserved			Page No: 3 of 27



8.2 R&D Real Case Description (N/A) 16

8.3 Design Process 16

8.4 Design Devices(N/A)..... 16

Section 9: Company Development / Expansion Plans 17

Section 10: Production Flow 18

Section 11: Certification & Photos 19

Section 12: Company and Product Samples 23

Section 13: Competitive Advantages 26

13.1 Product Group Capacity 26

13.2 Real Case for Lower MOQ & Lead Time 26

13.3 Real Case for Large Contract & Lead Time..... 26

13.4 Overseas After Sales Service Capacity 27

13.5 After-sales service capacity 27

Report No:	10909832_P+T	Report date:	12/Nov./2015	Assessed By	Victor Wu
CONFIDENTIAL		All Rights Reserved			Page No: 4 of 27



Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	130531000000088
Year Established:	20/Jul./2007	Validity Period:	20/Jul./2007 -- 31/Dec./2049
Export Experience:	8	Industry Experience:	8
Registered Address:	South of Xingqing Road, Fengzhou Town, Pingxiang County, Xingtai City, Hebei Province, China		
Company Address:	Factory 1: North of Xingqing Road, Pingxiang County, Xingtai City, Hebei Province, China Factory 2: Xunzhao Industrial Zone, Pingxiang County, Xingtai City, Hebei Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Pingxiang Industrial & Commercial Bureau
Registered Capital:	RMB 3,000,000		
Corporate Representative:	Mr. Yuxue Zheng		
Industry:	Bicycle		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Children Bicycle		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input checked="" type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: _____ 12,132 _____ m ²			
Number of Building(s) : _____ 5 _____			
Office Size: _____ 500 _____ m ²			



Section 2: Human Resources

Human Resources			
2.1 Company Chart			
<pre> graph TD GM[GM] --- ViceGM[Vice GM] ViceGM --- Production[Production Dept.] ViceGM --- QC[QC Dept.] ViceGM --- Technical[Technical Dept.] ViceGM --- Sales[Sales Dept.] ViceGM --- Financial[Financial Dept.] ViceGM --- Purchase[Purchase Dept.] ViceGM --- Admin[Admin. Dept.] </pre>			
2.2 Employee Headcount			
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Vice GM	2	0	2
Production Dept.	55	0	55
QC Dept.	3	0	3
Technical Dept.	3	0	3
Sales Dept.	10	0	10
Financial Dept.	4	0	4
Purchase Dept.	2	0	2
Admin. Dept.	15	0	15
Total Number:	95	0	95
2.3 Management			
Department	Name	Title	Year(s) in Current Company
GM	Mr. Yuxue Zheng	GM	8



Section 3: Current Export Situation

Current Export Situation				
There is/are <u>10</u> foreign trading employee(s) in the company.				
Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	1	N/A	N/A	N/A
2-5 Years	7	N/A	N/A	N/A
Less than 2 years	2	N/A	N/A	N/A
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.:		01245159		
Total Revenue (Previous Year):		USD 1,840,000		
Total Export Revenue (Previous Year):		USD 1,370,000		
Estimated Export Revenue (Current Year):		USD 1,500,000		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Tianjin Port		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR		
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):		20 -- 45 Days		
Average Sampling Time				
Product Category		Lead Time		
Children Bicycle		2 Days		
The Shortest Sampling Time				
Product Category		Shortest Lead Time		
Children Bicycle		2 Days		



Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Children Bicycle	230,000	12.50
South America	Children Bicycle	450,000	24.46
Eastern Europe	N/A	0	0
Southeast Asia	N/A	0	0
Africa	Children Bicycle	120,000	6.52
Oceania	N/A	0	0
Mid East	N/A	0	0
Eastern Asia	N/A	0	0
Western Europe	Children Bicycle	330,000	17.93
Central America	N/A	0	0
Northern Europe	Children Bicycle	240,000	13.04
Southern Europe	N/A	0	0
South Asia	N/A	0	0
Domestic Market	Children Bicycle	470,000	25.55
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Children Bicycle: 360,000 Sets				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Children Bicycle	55,000 Sets/Month	360,000 Sets		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Shot Blasting Machine	N/A	1	3	Acceptable
Spraying Coating Line	N/A	1	3	Acceptable
Assemble Line	N/A	3	2	Acceptable
Pressing Machine	N/A	7	2	Acceptable
Knitting Machine	N/A	6	1	Acceptable
Electric Screwdriver	N/A	3	1	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Torsion Handle	ACD	1	2	Acceptable
5.5 Subcontractors (N/A)				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	



Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification (N/A)				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
N/A	N/A	N/A	N/A	N/A
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
CE	Beide	B-S13074466	Balance Bike	18/Jul./2013 -- 31/Dec./2049
CE	Beide	B-S14075815	Children Bicycle	23/Jul./2014 -- 31/Dec./2049
CE	Beide	B-S10060518	Children Bicycle	09/Jun./2010 -- 31/Dec./2049
CE	Beide	B-S12042583	Kid's Bike	23/Apr./2012 -- 31/Dec./2049
CCC	China Quality Certification Centre	20150122017747 23	Children Bicycle	18/May/2015 -- 18/May/2020
CCC	China Quality Certification Centre	20150122017747 32	Children Bicycle	18/May/2015 -- 18/May/2020
6.2 Testing Report				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
Test Report	ATC	DGC141022001V	Tricycle & WZD-TCT013, WZD-TC018, WZD-TCT022	03/Nov./2014 -- 31/Dec./2049
6.3 Quality Control Management				
Item	Content	Observations /Comments		
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM -- Mr. Yuxue Zheng		
6.3.4	How many QA/QC inspectors in total?	3		



No. of Employees in Each Production Line:			
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA
Workshop 1	2	38	2
Workshop 2	1	14	1

6.3.5 Average Guarantee Time	
Product Category	Guarantee Time
Children Bicycle	1 Year

6.3.6 The Longest Guarantee Time	
Product Category	Guarantee Time
Children Bicycle	1 Year

6.4 Supplier Management		
Item	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input checked="" type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input checked="" type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input checked="" type="checkbox"/> No, inspections are not necessary



6.5 After Sales Service		
Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input checked="" type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input checked="" type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No



Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input checked="" type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input type="checkbox"/> Yes, the units are separated and marked clearly <input checked="" type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary



Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are <u>3</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	2		11-20 Years	0
Junior College	1		6-10 Years	3
Technical School	0		2-5 Years	0
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
ZL 2014 2 0432974.2	A Children Bicycle	The patent for utility model	28/Jul./2014-- 27/Jul./2024	
Brand Situation				
Registration/ application No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
6215421	Refer to the Photo	Bicycles, Electric Bicycle, Bicycle Pump, Bicycle, Bicycle Basked, Moped	14/Feb./2010 -- 13/Feb./2020	Photo in Section 11 (Trademark Photos)
6215422	Refer to the Photo	Bicycles, Electric Bicycle, Bicycle Pump, Bicycle, Bicycle Basked, Moped	14/Feb./2010 -- 13/Feb./2020	Photo in Section 11 (Trademark Photos)
6215423	Refer to the Photo	Bicycles, Electric Bicycles, Baby Stroller, Bicycle Pump, Bicycle Seat, Wheelchair, Pram Hood, Bicycle Basked, Moped, Wheelbarrow	14/Jan./2010 -- 13/Jan./2020	Photo in Section 11 (Trademark Photos)
The Average Time For New Products Launched				
Product Category			Lead Time	
Children Bicycle			3 Months	
The Shortest Time For A New Item Launched				
Product Category			Shortest Lead Time	
Children Bicycle			3 Months	



Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If yes, please list all key equipment used:	N/A
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list the main software used:	AI CS4, CorelDRAW X4, Adobe Photoshop CS
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input type="checkbox"/> Yes, with clear written instructions <input checked="" type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input checked="" type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input checked="" type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input checked="" type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No



8.2 R&D Real Case Description (N/A)		
Customer's Name	N/A	
Customer's Location	N/A	
Customer's Industry:	N/A	
Order's Requirement Description:	N/A	
8.3 Design Process		
Process 1	Process 2	Process 3
Confidential	Confidential	Confidential
Description: Confidential	Description: Confidential	Description: Confidential
8.4 Design Devices(N/A)		
Device 1	Device 2	Device 3
N/A	N/A	N/A





Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to expand overseas market.	1 Year
2	The organization is going to increase environmental production line and develop O2O sale model.	2 Years



Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Product Parts		Shot Blasting		Spray Coating
4		5		6	
	Finished Product Parts		Assemble		Assemble
7		8		9	
	Semi-finished Products		Finished Products		Finished Package



Section 11: Certification & Photos

Certification & Photos	
Certification & Photos -- Business License (Original) 	Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection 
Certification & Photos -- Tax Registration Certificate 	Certification & Photos -- Permit for Opening Bank Account 
Certification & Photos -- Organization Code Certificate  	Certification & Photos -- Custom Clearance Registration Form 



Certification & Photos -- Import and Export Enterprise Registration



N/A

N/A

Patent Photos

Certification & Photos – Patent Certificate



N/A

N/A

Product Certification Photos

Certification & Photos – CE Certificate



Certification & Photos -- CE Certificate





Certification & Photos -- CE Certificate



Certification & Photos -- CE Certificate



Certification & Photos -- CCC Certificate



Certification & Photos -- CCC Certificate



Testing Report Photos




Certification & Photos – Test Report



N/A





N/A



Trademark Photos	
<p>Certification & Photos -- Trademark</p>  <p>商標註冊證 親仔 LIANG ZAI</p> <p>核定使用商品(第12类): 自行车, 脚踏车, 自行车零件, 脚踏车零件, 脚踏车零件, 脚踏车零件, 脚踏车零件</p> <p>注册人: 浙江李建军有限公司 注册地址: 浙江省义乌市稠州北路</p> <p>注册有效期: 自2015年01月14日至2025年01月14日 局长签字: 李建军</p>	<p>Certification & Photos -- Trademark</p>  <p>商標註冊證 禧佳</p> <p>核定使用商品(第12类): 自行车, 脚踏车, 自行车零件, 脚踏车零件, 脚踏车零件, 脚踏车零件, 脚踏车零件</p> <p>注册人: 浙江李建军有限公司 注册地址: 浙江省义乌市稠州北路</p> <p>注册有效期: 自2015年01月14日至2025年01月14日 局长签字: 李建军</p>
<p>Certification & Photos -- Trademark</p>  <p>商標註冊證 梦幻神童 HEXIAOSHENTONG</p> <p>核定使用商品(第12类): 自行车, 脚踏车, 自行车零件, 脚踏车零件, 脚踏车零件, 脚踏车零件, 脚踏车零件</p> <p>注册人: 浙江李建军有限公司 注册地址: 浙江省义乌市稠州北路</p> <p>注册有效期: 自2015年01月14日至2025年01月14日 局长签字: 李建军</p>	<p>N/A</p> <p>N/A</p>



Section 12: Company and Product Samples

Company and Product Samples	
Company Gate	Office
	
Workshop	Workshop
	



Warehouse



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample





Product Sample



Product Sample



Product Sample



Product Sample





Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
Children Bicycle	Confidential	1,840,000
13.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	70	
No. of suppliers (which cooperated over 2 times)	70	
No. of provinces which cooperation suppliers belong to	3 (Hebei, Zhejiang, Tianjin)	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	The company would like to provide design solution service for children bicycles.	
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No	
If yes, please describe it	The company would like to provide a total purchase solution according to client's requirements.	
13.1.3 Real Case Description: (N/A)		
Customer Name	N/A	
Customer Country	N/A	
Customer Region	N/A	
Products Category	N/A	
Order Value (USD)	N/A	
Order Processing Process	N/A	
Customer's Feedback	N/A	
13.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (Within 12 Months)	Lead Time
Children Bicycle	500 Sets	20 Days
13.3 Real Case for Large Contract & Lead Time		
Products Name	Order (Within 12 Months)	Lead Time
Children Bicycle	4,136 Sets	45 Days



13.4 Overseas After Sales Service Capacity				
13.4.1 Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
13.4.2 If yes, what onsite after-sales services are included		Location	Evidence- provided	Self-description
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other		N/A	N/A	N/A
13.4.3 Average response time	12 Hours			
13.5 After-sales service capacity				
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			

-- End of Report --